# Makotek News

MAKOTEK EMPLOYEE NEWSLETTER

AUGUST 2024



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## Manager's Column

### **YOUR FIRST 30 DAYS**

Jerry Gouveia - Eastern General Manager

In your first 30 days as a field agent for Makotek, mastering your tablet is crucial. This device will become your primary tool for managing appointments, accessing job details, and navigating your workday. Dive deep into learning every icon and color on the screen, as each has a specific function or status it represents. For instance, a red box icon could signal a high priority NP/CPE workorder or a calendar icon indicates a schedule appointment. Understanding these indicators ensures that you can quickly assess your day's tasks and address any issues that arise with confidence.

Perfecting your introduction at the door is another key component of your initial training. When you knock on a customer's door, your introduction sets the tone for the interaction. Make sure you convey a friendly, professional demeanor. This introduction isn't just about stating who you are; it's about building trust and setting up a positive interaction. A warm and clear introduction helps establish credibility and ease any customer apprehensions.

Saturating your assigned zip codes with door tags is a strategy that will significantly enhance your field experience. By leaving door tags, you'll familiarize yourself with the neighborhoods and gain confidence in approaching various homes. This practice allows you to encounter different scenarios and learn how to handle them effectively. Some people may have questions, while others might be more reserved. The more door tags you distribute, the more adept you'll become at managing these interactions and recognizing common patterns in customer responses.

In summary, your first 30 days will be a period of intense learning and adjustment. By mastering your tablet, perfecting your door introduction, saturating your zip codes with door tags, and learning your route, you'll lay a strong foundation for a successful career with Makotek. Embrace these challenges with enthusiasm, and you'll find yourself becoming a skilled and confident field agent in no time.



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# Engloyees OF THE MONTH



#### **MIDWEST & NYC - JERRY NOVAS - NY**

Congratulations Jerry on another employee of the month award. Thanks for your hard work and dedication. Keep up the good work! Thank you!

~Kenneth Mendoza, GM



#### **EAST - EDDIE GAINES - NC**

We are excited to announce Eddie Gaines as July's Employee of the Month! Eddie has been with us for many years, and his commitment and dedication continue to shine brightly. No matter what challenges come his way, Eddie always delivers exceptional results. His long-term service and consistent excellence make him a valued member of our team. Please join us in congratulating Eddie on this well-deserved recognition!~Tim Faircloth, RM



#### FLORIDA - FLAVIO TORRES - FL

Congratulations on your two consecutive Employees of the Month awards. Your dedication and outstanding performance are truly appreciated. I look forward to your continued success and thank you for your daily effort to be the best.

~ Chris Mills, GM



#### **CALL CENTER - JOE EVANS - FL**

Joe is a multiple time winner and continues to learn and do more for the team each month. We are super excited to have Joe as a part of our team and look forward to seeing him back here again. Congratulations Joe!!

~ Steve Dilly, GM.











### Quiz Time!

How many teeth does a Great White Shark lose in its lifetime?

A. 20,000

C. 10,000

B. 5,000

D. 30,000



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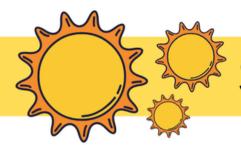








Send your photos to recruiting@makotek.net to be featured!



## **Summer Safety**

#### **Summer Heat Safety Tips**

- If you're outside, find shade. Wear a hat wide enough to protect your face.
- Wear and reapply sunscreen as indicated on the package.
- Drink plenty of fluids even if you don't feel thirsty. Avoid alcohol.
- Schedule outdoor activities carefully! Wear lightweight, light colored clothing.
- Do not rely on a fan as your main cooling device during an extreme heat event.
- Never leave a child, adult or animal alone inside a vehicle on a warm day.
- Check on a friend or neighbor, especially those that are elderly, and have someone do the same for you.
- Take cold showers or baths to cool down.
  - Check the local news for health and safety updates.
  - Call 911 if someone has symptoms of a heat stroke.



Symptoms of heat stroke include:

- High body temp. (103°F or higher)
- Fast, strong pulse Hot, red, dry or damp skin
- Headache
- Dizziness
- Nausea
- Confusion Losing consciousness



When it's extremely hot, the temperature in your car could be deadly.

If the outside temperature is 80°F



After 20 minutes, the inside temperature is closer to 109°F.



After 1 hour, the inside temperature is closer to 123°F.

#### Keep your pets safe.

- Provide plenty of fresh, clean water for your pets, and leave it in a shady area.
- Never leave pets in a parked car. Leaving a window open is not enough - car temperatures rise quickly, even if the window is opened.

