

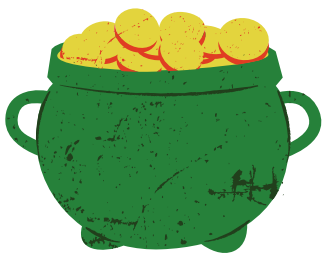
Makotek News

MAKOTEK EMPLOYEE NEWSLETTER

MARCH 2024



MARCH



Have something important to share? Email us photos, announcements, etc. and we will feature it on social media! Email us at recruiting@makotek.net

TABLE OF CONTENTS

Manager's Column • p. 2

Employees of the Month • p. 3

Top Posts • p. 4

Safety Page • p. 5

Manager's Column

WORK YOUR SCHEDULE, BE EFFICIENT, STAY ORGANIZED.

Jerry Gouveia - General Manager

Working your schedule diligently as a field agent is crucial for several reasons.

Firstly, adhering to your schedule ensures that you have ample time to reach out to customers during optimal hours, when they are more likely to be available to discuss their account. Field collection often involves making numerous calls and visits, and sticking to your schedule maximizes your opportunities to contact customers and negotiate repayment plans.

Secondly, compensation is tied directly to performance metrics such as the number of successful collections made. Each hour spent working in the field represents an opportunity to engage with customers and secure payments, so any deviation from your schedule can result in missed revenue opportunities and lower earnings.

Moreover, being organized and efficient is essential for maximizing productivity and effectiveness as a field agent. A well-organized schedule allows you to prioritize tasks, allocate sufficient time for each collection attempt, and plan your routes efficiently to minimize travel time between each account. Efficiency in managing your schedule also enables you to handle a higher volume of collection attempts within a given timeframe, increasing your chances of success. Failure to stay organized can lead to expired work orders with zero attempts and hindering your ability to collect payments effectively.



“

Being organized and efficient is essential for maximizing productivity and effectiveness as a field agent.

”

Employees **OF THE MONTH** FEBRUARY 2024



MIDWEST - CHAUNTE BAPTISTE - OH

Congrats to Chaunte Baptiste on Her 1st Top Tech award. Chaunte is out of our Youngstown area. Great to see her at the top of the rankings. Chaunte works hard on saving customers and completing work orders with results. Keep up the great work Chaunte.

~ Tim Dodd, AM



EAST - LAYTOYA MCCORMICK - NC

It is with great pleasure that we announce Laytoya as our Top Tech for the month of February! Laytoya consistently goes above and beyond, demonstrating her unwavering dedication to the team's success. Her commitment to encouraging and supporting new team members in the East region is truly commendable. Laytoya's positive attitude and collaborative spirit make her a joy to work with. Please join us in congratulating Laytoya on this well-deserved recognition!

~Tim Faircloth, RM



FL & NYC - MIKE ELLIOTT - FL

Congratulations Mike! Keep up the great work and go for 2 months in a row. Thanks again for all the extra effort you put in to your job on a daily basis and helping out at the warehouse when needed.

~Chris Mills, GM



CALL CENTER - JAHADA HALL - FL

Again a great job from Jahada, she continues to rise to the top with her hard work and determination to produce superior results. Congratulations Jahada for another great month.

~ Steve Dilly, GM.



Top Posts

FROM MAKOTEK SOCIAL MEDIA



“

“FAILURE IS NOT THE
OPPOSITE OF
SUCCESS: IT’S PART
OF SUCCESS.”

— Arianna Huffington



FOLLOW US!



Send your photos to recruiting@makotek.net to be featured!



KEEP SAFE IN CYBERSPACE

01. Keep personal info to yourself

Everything can be made public on the internet, so avoid spreading personal information.

02. Check your privacy settings

Look through your web browsers and make the appropriate changes to your settings.

03. Be mindful of what you download

Make sure what you're putting in your system is safe, secure, and authorized by you.

04. Be wary of your "friends"

It's easy to lie online, so make sure who you're talking to is truthful about themselves.

05. Get a good antivirus program

An antivirus program keeps unwanted applications from infiltrating your system.

LET'S MAKE THE INTERNET SAFE FOR ALL!