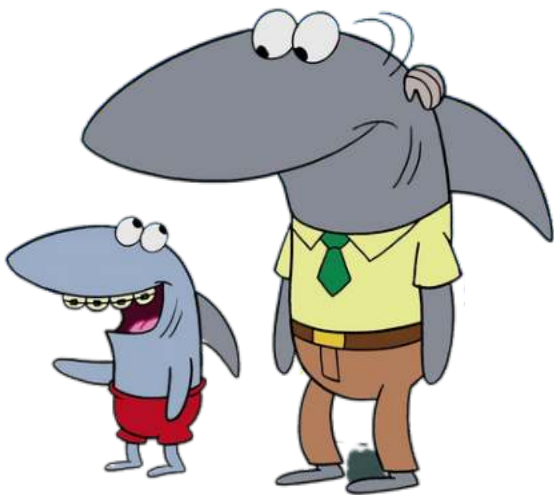


Makotek News

MAKOTEK EMPLOYEE NEWSLETTER

JUNE 2021



Happy Father's Day!

June 20, 2021

Have something important to share? Email us photos, announcements, etc. and we will feature it on social media! Email us at MakotekSocial@gmail.com

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Manager's Column

THE MYSTERY OF \$800

Darryl Marquart - GM Western NY

The average Makotek employee has expected weekly earnings of \$800. Sounds great, but what steps can you take to make sure you reach that \$800/week number?

I'm glad you asked. I call it the **30/2/10 goal**.

30

Focus on 30 jobs a day at a rate of 4-5 an hour. Some of these you will visit twice if not home on first try.

2

Average 2 payments each day.

10

Average 10 pieces of equipment each day.

Call ALL your new work EVERYDAY. This is a great way to collect a payment or set up a timed appointment for the equipment. Finish your break by 4PM and hit as many houses as possible during **PRIMETIME**.

Consistently working every account to the fullest potential should deliver the results.

That's how you solve the mystery of \$800!



“

Consistently working every account to the fullest potential should deliver the results.

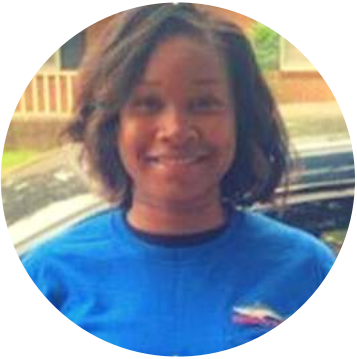
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Employees **OF THE MONTH** APRIL 2021



MIDWEST - MYRON STALTER - COLUMBUS, OH

Congratulations to Myron Stalter as Employee of the Month - Midwest for the month of April! Myron has been with Makotek for 10 years and continues to do the right things to be successful for the company, our team, and for himself! Myron works very hard and is always willing to help others understand what it takes. Keep up the great work, Myron!
~ Scott Smith, GM



EAST - LATOYA MCCORMICK - FAYETTEVILLE, NC

This is Latoya's second Employee of the Month-East! Toya's success with Makotek comes from working her schedule, making multiple attempts on all work orders. She's a team player and has a positive outlook and attitude. She is a great listener and able to speak with strangers. She treats people with respect and sees the humorous side of life. These qualities of Toya will make her a "Top Tech" for years to come. Congratulations Toya, again!!!
~Jerry D. Gouveia, GM



FL & NYC - MIKE ELLIOTT - CENTRAL FL

Mike is a steady and consistent performer for the Central Florida team. He is always willing to give feedback on what's going on in the field and to help find ways to get better. Congratulations on another well-deserved award!
~ Donnie Berry, GM



CALL CENTER - MARIA CRUZ - LONGWOOD, FL

Maria has won this 3 times straight and continues to be an awesome employee with great work ethic and the most positive attitude that she shares with the team. Really proud to have Maria on our team. Congratulations Maria!
~ Steve Dilly, GM.

SYSTEM OF THE MONTH



West Florida

APRIL 2021

I can't say enough about the WFL team and General Managers Donnie Berry and Chis Mills. Week after week they continue exceeding performance and crushing goals. Overcoming the challenges during the pandemic and always keeping safety in mind, Donnie and Chris manage to the numbers and work closely with the team to keep everyone's eye on the prize. Proud of the team in WFL. Way to go!!!

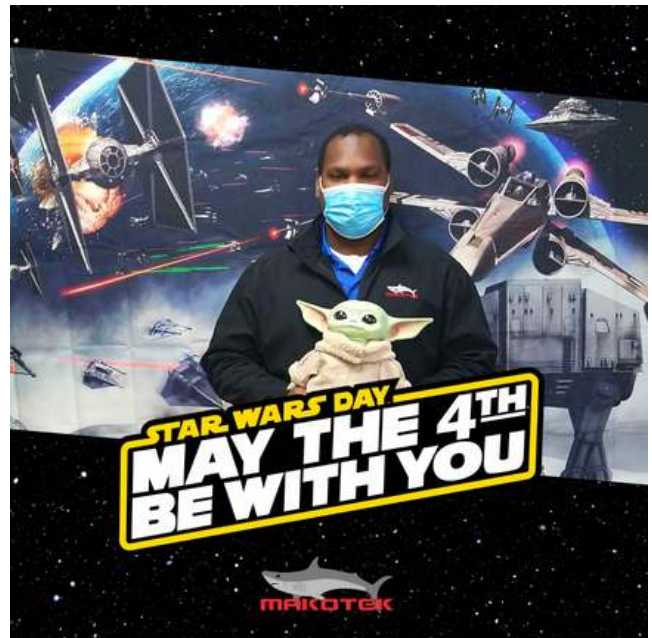
~Elvin Pena, Regional Director

The rankings include all techs with a ranking based on a combination of saves, money collected, disconnects, equipment recovered, and hours worked. Awards go to the Top Tech, in each of three regions. For being the winners, they will receive a Polo shirt, a Daypack, an Award Certificate, and an AmEx gift card. Please let your managers know if you have any feedback to improve future rankings. The standard has been set and everyone can look forward to new challengers next month.



Top Posts

FROM MAKOTEK SOCIAL MEDIA



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Send your photos to MakotekSocial@gmail.com to be featured!

Working Safely in Hot Weather

As summer approaches and the days get longer, the dangers of working outside during hot weather also increases. Knowing how to work safely in hot weather can help prevent heat stress injuries and heat stroke.

Stay Hydrated

Drink plenty of fluids; drink about 16 ounces before starting and 5 to 7 ounces every 15 or 20 minutes.



Schedule Breaks

Take time for rest periods and water breaks in a shaded or air conditioned area.



Wear Protective Clothing

Lightweight, light-colored and loose-fitting clothing helps protect against heat. Change clothing if it gets completely saturated.



Avoid Getting Sunburn

Use sunscreen and wear a hat if working outside. Also, find shade or block out the sun if possible.



Pace Yourself

Slow down and work at an even pace. Know your own limits and ability to work safely in heat.

