

Makotek News

MAKOTEK EMPLOYEE NEWSLETTER

SEPTEMBER 2022



Have something important to share? Email us photos, announcements, etc. and we will feature it on social media! Email us at recruiting@makotek.net

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Manager's Column

CONFIDENCE IS KEY

Darryl Marquart - GM Western New York

Confidence is key. Every month, the Manager's Column is filled with great advice on how to do better in the field. All of this advice comes from managers that have spent countless hours learning, perfecting, and then sharing their knowledge of the job.

My advice to the field employees is to refer back to these newsletters from time to time. My contribution to this is to encourage you all to maintain confidence. Preparing yourself for this job doesn't help all that much if you don't believe in what you are doing and your ability to get the job done. If you really want to do something, your mind will naturally help you think of ways to do it. If you don't want to do something, your mind will quickly fill with excuses.

Employees must have the mindset of "I am going to get something at the next job." Going to the door thinking, "they aren't going to pay that" or "no way am I getting anything here" is a recipe for disaster. On any given week, there are about five to ten jobs that can go positively or negatively. Staying confident and always believing in your ability to get the job done will increase the number of jobs that go positively.



“
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”

Employees **OF THE MONTH** AUGUST 2022



MIDWEST - ROBERT FULLERTON - NEO

Congratulations to Glenn Fullerton of Cleveland for his 11th Top Tech award overall. Glenn is an original member of our Cleveland team since 2013. He is dedicated to his job in saving customers and collecting equipment. His leadership in the office makes him a solid veteran with experience for our new technicians to admire. We are happy to have him on our team. Keep up the great work, Glenn!

~Tim Dodd, GM



EAST - ROBERT ROSEN - CAROLINAS

This is Robert's 13th time earning Employee of the Month for the East. Many people ask how he continues to perform at such a high level, so here it is- Robert overcomes all personal challenges, runs an efficient blended route, and rarely misses work. While we all encounter challenges, Robert chooses to focus on what he can control and never slows down. He's persistent with everything he does, and it's rare to find someone who works harder than him. Thanks for your continued dedication to excellence, Robert!

~Tim Faircloth, GM



FL & NYC - LUIS PEREZ - FL

Congratulations, Luis! You are an integral part of our team. Great job on another Employee of the Month. Thank you for your hard work. Keep it up!

~Donnie Berry, GM



CALL CENTER - KANYKEI RICH - LONGWOOD, FL

Kanykei is a first time winner although she is in the running every month. She has been with us only a short time and continues to work hard and improve her collection skills each day. We're glad to have her on our team and look forward to seeing her back here again.

Congratulations, Kanykei!

~Steve Dilly, GM.

SYSTEM OF THE MONTH



Florida

AUGUST 2022

Congratulations once again to the Florida team! Let's continue the domination with another win next month!

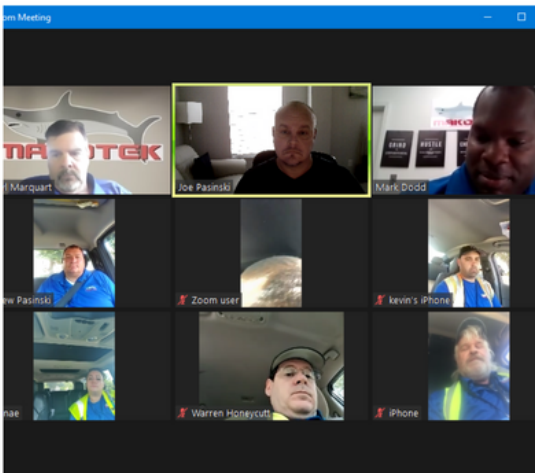
~Donnie Berry, GM

The rankings include all techs with a ranking based on a combination of saves, money collected, disconnects, equipment recovered, and hours worked. Awards go to the Top Tech, in each of three regions. For being the winners, they will receive a Polo shirt, a Daypack, an Award Certificate, and an AmEx gift card. Please let your managers know if you have any feedback to improve future rankings. The standard has been set and everyone can look forward to new challengers next month.



Top Posts

FROM MAKOTEK SOCIAL MEDIA



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Send your photos to recruiting@makotek.net to be featured!

Preparing for **FLU SEASON**

*Flu season kicks off in October,
so start preparing now!*



- Make a plan for if you get sick
- Wash or sanitize your hands frequently
- Stock up your medicine cabinet
- Get your annual flu shot
- Make sure that you're getting enough sleep
- Exercise regularly to boost your immune system
- Do your best to manage stress

<https://my.clevelandclinic.org/>